



## Maryland State Arts Council Meeting: July 9, 2020: Agenda

- 12:00 Call to Order, Agenda Review, Julie Madden
- 12:01 Review of Guiding Documents, Ken Skrzysz
- 12:05 FY21 Budget Recommendation
- 12:45 Grants Committee Recommendations
- 1:15 Emergency Grants Distribution (Round 2)
- 1:55 New Business, Julie Madden
- 2:00 Adjourn, Julie Madden

# FY21 Budget Recommendation, Shaunte Roper



|                           | <b>FY20 Revenue</b> |  | <b>FY21 Revenue</b> |
|---------------------------|---------------------|--|---------------------|
| Total State General Funds | 22,308,457          |  | 22,308,457          |
| Total Special Funds       | 1,300,000           |  | 1,300,000           |
| Total Federal Funds       | 1,137,900           |  | 794,600             |
| <b>TOTAL REVENUE</b>      | <b>24,746,357</b>   |  | <b>24,403,057</b>   |
| <b>TOTAL EXPENDITURES</b> | <b>(24,600,924)</b> |  | <b>(24,403,057)</b> |
| <b>SURPLUS/DEFICIT</b>    | 145,433             |  | 0                   |

|                                  | FY20 Expenditures   |  | FY21 Expenditures   |
|----------------------------------|---------------------|--|---------------------|
| Administration General           | (2,843,241)         |  | (2,877,122)         |
| Grants for Organizations         | (14,940,873)        |  | (15,023,435)        |
| Grants (Other)                   | (1,587,429)         |  | (650,000)           |
| Arts and Entertainment Districts | (453,386)           |  | (362,500)           |
| Community Arts Development       | (3,500,001)         |  | (4,025,000)         |
| Arts in Education                | (725,000)           |  | (550,000)           |
| Independent Artist Awards        | (308,000)           |  | (275,000)           |
| Public Art Program               | (54,565)            |  | (200,000)           |
| Folklife Program                 | (188,429)           |  | (440,000)           |
| <b>TOTAL EXPENDITURES</b>        | <b>(24,600,924)</b> |  | <b>(24,403,057)</b> |
| <b>SURPLUS/DEFICIT</b>           | <b>145,433</b>      |  | <b>0</b>            |



**Finance Chair, Benny Russell:**

**Vote: To recommend to the Secretary of Commerce the FY21 budget as recommended by the Finance Committee.**

**Motion: Julie Madden**

**Second: Joan Lyons**

**Discussion: No discussion**

**In Favor: All**

**Opposed: None**

**Abstained: None**



# Grants Committee Recommendations



# FY21 County Arts Development, Dana Parsons

- **Funding Recommendations**
  - 90% Block Grant
  - 10% based on population
- **Totals as recommended by Finance and Grants Committees:**
  - \$4,000,000



**Grants Chair, Lily Bengfort:**

**Vote: To approve the FY21 County Arts Development grants as recommended by the Finance and Grants Committees.**

**Motion: Jack Rasmussen**

**Second: Jackie Copeland**

**Discussion: None**

**In Favor: All**

**Opposed: None**

**Abstained: None**





# FY21 Folklife Apprenticeship, Chad Buterbaugh

- FY 2021 Folklife Apprenticeships
  - Funding available for 10 master/learner teams
  - Panel process uncovered inequitable granting processes
  - Staff recommendations developed based on applications rated “Excellent” and “Good” by panelists
  - Folklife granting revisions planned in advance of FY 2022 cycle



**Grants Chair, Lily Bengfort:**

**Vote: To approve the FY21 Folklife Apprenticeship grants changes as recommended by the staff and reviewed by the Grants Committee.**

**Motion: Shelley Morhaim**

**Second: Carole Alexander**

**Discussion: None**

**In Favor: All**

**Opposed: None**

**Abstained: Sumita Kim**



# FY21 Grants for Organizations (GFO), Dana Parsons

- On-Year Organizations were reviewed by a grant panel.
  - On-Year Grant Recommendations reflect:
    - Standard Formula
      - Total Allowable Income X Panel Score X Cap Allocation (7.093%)
    - Adjusted Panel Scores for On-Year Organizations to reflect panel scores within 5% of the prior year's panel scores
    - Significant Increase/Decrease Formula for organizations who experienced a growth/loss of greater than 50%
    - New Year 1, 2, and 3 formulas for organizations in their first three years of the GFO Program



# FY21 Grants for Organizations

- Off-Year Organizations were reviewed by staff.
  - Off-Year Grant Recommendations reflect:
    - Standard Formula
      - Total Allowable Income X Panel Score X Cap Allocation (7.093%)
    - Panel Score reflects previous year's panel score until the organization enters into an on-year.



# FY21 Grants for Organizations

- **Funding Recommendations**
  - **Totals as recommended by Finance Committee:**
    - **Total: \$15,023,435**
    - **Totals by category:**
      - Folk: \$319,783.41
      - Large: \$6,786,007.67
      - Literary: \$55,194.64
      - Multi-Discipline: \$2,828,721.65
      - Music: \$1,359,005.26
      - Theatre: \$793,704.13
      - Visual Arts/Media: \$1,723,532.66
      - Arts Services: \$138,037.63
      - Children's Events: \$750,137.78
      - Dance: \$269,310.03



# FY21 Grants for Organizations

- FY21 Funding Updates

- All organizations will be required to submit FY21 projections as a FY20 Final Report addendum prior to the release of FY21 funds.
- Move to Quarterly Funding Schedule
  - Baltimore Symphony Orchestra\* (See next slide.)
  - Maryland Music Educators Association
  - Annapolis Shakespeare Company
  - Flying V
  - Baltimore Improv Group
  - Port Tobacco Players
  - **Baltimore Shakespeare Factory**



# FY21 Grants for Organizations

## Baltimore Symphony Orchestra

MSAC received FY21 projections from the BSO on July 7, 2020. The MSAC program directors analyzed the projections and the following is a summary:

- Originally planned, non-COVID programming, projected a \$1.8M deficit.
- With program adjustments for COVID, the BSO projects two possible scenarios:
  - The BSO does not receive the \$1.6M special funding request from the State, resulting in a \$7.2M deficit
  - The BSO does receive the \$1.6M special funding request from the State, resulting in a \$6.1M deficit.
- None of the scenarios above include PPP income, which could be received at a maximum of \$3.2M and both scenarios include an endowment draw of \$3.4M.



# FY21 Grants for Organizations

Baltimore Symphony Orchestra funding, if approved by the Council:

- Disbursement Schedule:
  - Four, 25% payments (vs. 90%/10%)
- Additional Required Submissions
  - Quarterly Fiscal Actuals v. Projections
  - Quarterly updated financial recovery plan
- Review of Quarterly Submissions
  - Program Director
  - Grants and Professional Development Director
  - Executive Director
  - Council Involvement (Grants Committee, Ex Com Committee?)
  - Assistant Secretary
  - Secretary
- Payment Release is Based on Quarterly Submission Review and payment approval.





**Grants Chair, Lily Bengfort:**

**Vote: To recommend to the Secretary of Commerce the FY21 Grants for Organizations distribution as recommended by the Grants Committee.**

**Motion: Julia Madden**

**Second: Jacqueline Copeland**

**Discussion: None**

**In Favor: All**

**Opposed: None**

**Abstained: None**



# Emergency Grant Distribution (Round 2), Ken Skrzysz

Arts and Entertainment Districts (\$435,000)

Maximum \$15K for activities supporting economic development.

County Arts Development (\$1,000,000)

Maximum \$50K for regranting and activities generating economic development through the arts.

Organizations and Independent Artists (\$1,565,000)

No request limit, application pool limited to organizations currently participating in any MSAC grants programs and Maryland independent artists that produce work in alignment with MSAC programs.



**Finance Chair, Benny Russell:**

**Vote: To approve the Emergency Grant (Round 2) distribution as recommended by the Finance Committee.**

**Motion: Anne West**

**Second: Lily Bengfort**

**Discussion: None**

**In Favor: All**

**Opposed: None**

**Abstained: None**

**Adjourn, Julie Madden**